



Chief Growth Officer

American Classical Schools of Idaho (ACSI) is seeking a well-qualified candidate for the position of Chief Growth Officer.

About American Classical Schools of Idaho

ACSI is a 501c-3 non-profit organization that exists to support the startup, growth, and flourishing of American Classical charter schools throughout Idaho. These schools are tuition-free, public schools open to all interested students and families. ACSI is governed by a board of directors which includes representation from each member school community. The ACSI staff is led by a chief executive officer, who oversees the School Support Office, providing core support services to member schools.

An American classical education is: (1) **grounded in human nature**—nurturing children’s natural curiosity and sense of wonder, (2) **rich in content**—providing a true liberal arts and science education, (3) **concerned with moral formation**—cultivating a foundation built on habituating good character, and (4) **thoughtfully patriotic**—encouraging civic virtue and growing future citizens.

ACSI partners with the **Hillsdale College Office of K-12 Education** to receive free academic, curricular, and pedagogical support. ACSI schools are generously supported by the **J.A. and Kathryn Albertson Family Foundation** for school leader fellowships, facility development, and no-fee consultation across a variety of functions. The **Borbonus Family Foundation** provides comprehensive fellowships for military veterans who are interested in school leadership. ACSI also receives significant financial support from the **Charter School Growth Fund**.

Our Mission

To train the minds and improve the hearts of students through a classical, content-rich curriculum that emphasizes virtuous living, traditional learning, and civic responsibility.

Our Vision

To form future citizens who uphold the ideals of our country’s founding and promote the continuation of our American experiment through a classical, great-books curriculum designed to engage the student in the highest matters and the deepest questions of truth, justice, virtue, and beauty.

Our Schools

ACSI's relationship with member schools is informed by the philosophy of federalism, which establishes that most decisions are best made at the local level. Notwithstanding, for the purposes of **mission accomplishment, unity of effort, and operational excellence**, certain elements must be agreed upon and standardized as a group.

For ACSI, the concept of federalism rests on two main tenets: (1) an assumption of **autonomy** for member schools, and (2) **defined decision making authority** for both ACSI and member schools. ACSI defines the scope of decision-making authority by laying out **core elements** and **core support services**. **Core elements** are deemed to be essential to mission accomplishment and must be consistent among ACSI member schools. **Core support services** are those collaboratively planned functions that are the primary responsibility of the ACSI School Support Office.

ACSI schools are led by school leaders and their leadership teams. School leaders retain decision-making authority over budgets, day-to-day operations, and hiring of employees (faculty and staff).

Currently, 934 students are enrolled in two growing ACSI schools (Treasure Valley Classical Academy in Fruitland/Payette with grades K-11, and Idaho Novus Classical Academy in Eagle with grades K-6).

Future Growth

ACSI has over 2,100 students waitlisted for future schools across the state of Idaho, and that number is growing monthly as local Community Founding Groups work to build interest and gain momentum. Community Founding Groups are how member school founding efforts are launched. A school founding effort originates in the local community with local interest (bottom up vs. top down).

Chief Growth Officer Position Overview

ACSI is in need of a mission-aligned Chief Growth Officer (CGO) to oversee and manage anticipated growth. The CGO will report to the CEO and work closely with the CEO and the senior leadership team to design and implement long-term growth strategies that align with ACSI's mission, vision, growth philosophy, and goals. This individual will oversee market analysis, partnership development, and initiatives to support scaling the federation, including launching new schools across the state.

Required Qualifications & Skills:

The ideal candidate will have a passion for providing a traditional, American classical public education to communities across Idaho. This individual will be a capable leader with a proven and well-established track record, thoroughly comfortable with independent work, problem solving, and project management. A mission-aligned and collaborative mindset is essential, and the ability to effectively communicate to internal and external audiences is integral to the position. The CGO will need to work with a variety of stakeholders, manage established partnerships, and seek out and develop new relationships.

Key responsibilities include:

- Develop a deep understanding of, and commitment to, the distinctly American classical educational mission of ACSI.
- Oversee all phases of ACSI's detailed two-year new school roadmap.

- Assist with the development and execution of the ACSI's long-term strategic growth plan, working closely with the CEO and Board of Directors to ensure alignment with the organization's mission and values.
- Ensure new schools have affordable, well designed, and sustainable permanent facilities.
- Oversee ACSI's Development and Outreach Director in conducting outreach and market research, including analyzing the competition, demographic trends, and policy that could impact growth.
- Collaborate with and cultivate ACSI's various Community Founding Groups (CFGs) in order to build a strong understanding of the local communities and context.
- Develop relationships with ACSI's key partners and build relationships with new partners.
- Collaborate with ACSI's Chief Operating Officer in all planning efforts.
- Provide regular reports and updates to the Board of Directors, the CEO, and senior leadership on progress toward strategic goals and growth targets.

Desired Qualifications & Skills:

- Bachelor's degree in the Liberal Arts, Business, Education, Public Policy, or a related field (MBA or similar advanced degree preferred).
- At least 8-10 years of experience in project management, strategic planning, growth strategy, or operational leadership, ideally within education or non-profit organizations.
- Track record of successfully leading large-scale, multi-site growth initiatives, including experience with market research and analysis.
- Proven experience in leading and managing high-impact projects that require cross-functional collaboration.
- Demonstrated ability to build strong partnerships and work collaboratively across different teams and stakeholders.
- Experience in facilities and/or real estate is preferred.
- Experience in working with executive leadership teams and Boards of Directors to drive strategy and decision-making.
- Exceptional analytical skills, with experience forecasting and making data-driven decision
- Strong verbal and written communication skills, with the ability to present complex ideas to diverse audiences.

Compensation and Benefits

ACSI offers a competitive salary, as well as a flexible benefit plan (employer or state-sponsored retirement plan and a comprehensive group health benefits package, including medical, dental and vision).

Application Process

Interested candidates should submit a resume and cover letter to info@acs-id.org.